



Varsity College Year 11 Business Studies 2024

Term 1 – Unit A: Working in administration

Week	Date	Topics	Assessment		
1	22-26 January O-Week Australia Day PH Fri	Role of business in society			
2	29 Jan-2 Feb	 Business goals and objectives 			
		Human Resource Management			
		Employee life cycle			
	5-9 February Swimming Carnival - Thurs	 Rights and responsibilities at work 			
3		Workplace legislation			
		Case Study – workplace issues			
	12-16 February	Workplace trends			
4		Workplace influences			
		Work-life balance			
5	19-23 February	 Features of multimodal presentations 			
5		Drafting multimodal script			
6	26 Feb-1 Mar GC24 - Wednesday	Drafting multimodal script	Draft Due		
Ŭ			Lesson 3		
7	4-8 March	PowerPoint tips			
		Recording narration			
8	11-15 March	Finalising PowerPoint presentation	Final Due Lesson 1		
9	18-22 March GC24 - Thursday	Culminating activities			
10	25-29 March Good Friday PH	EXAM BLOCK			
School holidays: Friday March 29 - Sunday April 14					





Term 2 – Unit A: Working in administration

Week	Date	Topics	Assessment		
1	15-19 April Cross Country - Wed	 Business administration Organisational policies 			
		Soft skills			
	22-26 April GC24 - Tuesday	Sustainability in business			
2	Anzac Day PH - Thurs	Managing environmental impacts			
	29 Apr-3 May	Case Study – businesses sustainable commitments			
	29 Apr-3 May	Social responsibility of business			
3		Stakeholders			
	C 40 May	Legislation			
	6-10 May Labour Day PH - Mon	Environmentally sustainable work practices			
4		Strategies for improving environmental sustainability			
	13-17 May	Case Study – sustainable business practices			
_	13-17 Way	Features of an action plan			
5		Conducting research			
	20-24 May	Drafting action plan			
,	20-24 Way	Features of a brochure			
6		Using digital technology to create a brochure			
	27-31 May	Designing a brochure	Drojoot Dort A		
7	27-51 Way	Finalising brochure Submitting Divised: Dert A	Project Part A Due Lesson 3		
	3-7 June	Submitting Project: Part A			
	J-7 June	Using criteria to evaluate	Project Part B Due Lesson 3		
8		Finalising Evaluation	Due Lesson 5		
	10-14 June	Submitting Project: Part B			
9	GC24 - Wednesday	Culminating activities			
10	17-21 June Athletics Carnival - Thurs	 Introduction to Working in Finance 			
	School holidays: Saturday June 22 - Sunday July 7				





Term 3 – Unit D: Working in finance

Week	Date	Topics	Assessment		
1	8-12 July	 Financial literacy and types of finance 			
		Financial goals			
2	15-19 July	 Keeping financial records 			
		Source documents			
3	22-26 July GC24 - Thursday	 Accounting fundamentals 			
	CO24 - Mulistay	Business assets			
		Bookkeeping systems			
4	29 Jul- 2 Aug	 Payment options and Internal controls 			
4		Fraud and theft			
5	5-9 August	 Features of an action plan 			
		 Conducting research 			
		Drafting action plan			
	12-16 August GC24 Finals – Wed.	 Features of a factsheet 			
6	0024 T Indi3 - Wed.	 Using digital technology to create a factsheet 			
		Designing a factsheet			
7	19-23 August	Finalising factsheet	Project Part A		
1			Due Lesson 3		
8	26-30 August	 Using criteria to evaluate 	Project Part B		
0		Finalising Evaluation	Due Lesson 3		
9	2-6 September	Culminating activities			
10	9-13 September	EXAM BLOCK			
School holidays: Saturday September 14 – Sunday September 29					

Term 4 – Unit B: Working in marketing

Week	Date	Topics	Assessment		
1	30 Sept – 4 Oct	Role of marketing			
		 Market segmentation and target markets 			
		Product positioning			
2	7-11 October	The Marketing Mix: product concept, pricing strategy,			
	King's B'day PH - Monday	product distribution and promotional mix			
		 Case Study – promotional mix 			
3	14-18 October	Competitive advantage			
5		Competitor analysis			
4	21 - 25 October	Australian Consumer law			
4		 Case Study – false and misleading advertising 			
5	28 Oct – 1 Nov	 Recap features of multimodal presentations 			
5		 Drafting multimodal script 			
6	4-8 November	 Drafting multimodal script 	Draft Due		
0		PowerPoint tips	Lesson 3		
7	11-15 November	 Recording narration, finalising PowerPoint presentation 	Final Due		
			Lesson 3		
8	18-22 November	EXAM BLOCK			
	School holidays: Saturday November 23 – Monday January 27				