

### Varsity College Year 11 Business Studies 2025

## Term 1 – Unit A: Working In Administration

Week	Date	Topics	Assessment
1	27-31 January O-Week Australia Day: Monday	O-Week Activities	
2	3-7 February	<ul><li>Key features of a business</li><li>Business operations – efficiency and profitability</li></ul>	
3	10-14 February Swimming Carnival: Tuesday	<ul> <li>Business administration – soft skills, planning, organisation</li> </ul>	
4	17-21 February	Business communication – mission statements	
5	24-28 February	<ul> <li>Distribute Task (L1)</li> <li>Features of a brochure</li> <li>Drafting brochure</li> </ul>	
6	3-7 March GC25: Wednesday	Drafting brochure	
7	10-14 March	Submitting Project: Part A	Part A Due Lesson 3
8	17-21 March	<ul><li>Writing evaluation</li><li>Submitting Project Part B</li></ul>	Part B Due Lesson 3
9	24-28 March	EXAM BLOCK	
10	31 March - 4 April Cross Country: Thursday	Human Resources	

#### Term 2 – Unit A: Working In Administration

Week	Date	Topics	Assessment
1	21-25 April Easter Monday ANZAC Day: Friday	Workplace Legislation	
2	28 April-2 May	<ul> <li>Workplace Influences</li> <li>Business communication</li> <li>Distribute Task (L3)</li> </ul>	
3	5-9 May Labour Day: Monday	Commencement of assessment, development of plan/ideas	
4	12-16 May	Drafting of multimodal / transcript	
5	19-23 May	Drafting of multimodal / transcript	Draft Due Lesson 1
6	26-30 May	Apply teacher feedback and finalise submission     Record multimodal voice over	Final Submission Lesson 3
7	2-6 June GC25: Wednesday	EXAM BLOCK	
8	9-13 June GC25: Wednesday	Culminating Activities	
9	16-20 June	Introduction to Working in Finance	
10	23-27 June	The Role of Finance in Business	



# Term 3- Module B: Working In Finance

Week	Date	Topics	Assessment
1	14-18 July	Financial literacy and types of finance	
		Financial goals	
2	21-25 July	<ul> <li>Keeping financial records</li> </ul>	
		Source documents	
	28 July-1 August	<ul> <li>Accounting fundamentals</li> </ul>	
3		<ul> <li>Business assets</li> </ul>	
		Bookkeeping systems	
	4-8 August	<ul> <li>Payment options and Internal controls</li> </ul>	
4		<ul> <li>Fraud and theft</li> </ul>	
		Distribute Task (L3)	
	11-15 August GC25: Tuesday	<ul> <li>Features of an action plan</li> </ul>	
5	GC25. Tuesday	<ul> <li>Conducting research</li> </ul>	
		Drafting action plan	
6	18-22 August GC25: Tuesday	<ul> <li>Features of a factsheet</li> </ul>	
	•	<ul> <li>Using digital technology to create a factsheet</li> </ul>	
7	25-29 August GC Show Day: Friday	O August  ow Day: Friday  ● Finalising factsheet	Project Part A
		T mailing racisficat	Due Lesson 3
8	1-5 September GC25: Tuesday	<ul> <li>Using criteria to evaluate</li> </ul>	Project Part B
	•	Finalising Evaluation	Due Lesson 3
9	8-12 September	EXAM BLOCK	
10	15-19 September	EXAM BLOCK	
	Schoo	l holidays: Saturday September 20 – Sunday Octo	ober 4

### Term 4 – Unit D: Working In Marketing

Week	Date	Topics	Assessment
1	6-10 October King's Birthday: Monday	<ul> <li>Role of marketing</li> <li>Market segmentation and target markets</li> <li>Product positioning</li> </ul>	
2	13-17 October	The Marketing Mix: product concept, pricing strategy, product distribution and promotional mix  Case Study – promotional mix	
3	20-24 October	Competitive advantage     Competitor analysis	
4	27-31 October	<ul> <li>Australian Consumer law</li> <li>Case Study – false and misleading advertising</li> <li>Distribute Task (L3)</li> </ul>	
5	3-7 November	Recap features of multimodal presentations     Drafting multimodal script	
6	10-14 November	Drafting multimodal script     PowerPoint tips	Draft Due Lesson 3
7	17-21 November	Recording narration, finalising PowerPoint presentation	Final Due Lesson 3
8	24-28 November	EXAM BLOCK	